(Incorporated in Malaysia)

### **Condensed Consolidated Statement of Comprehensive Income (Unaudited)**

#### For twelve months ended 31 March 2014

		3 months ended	12 months ended
	Note	31/3/2014	31/3/2014
RM'000	14010	(Unaudited)	(Unaudited)
Revenue		94,968	382,195
Investment revenue	Α	410	1,524
Other gains and losses	В	318	640
Other operating income		3,863	11,797
Changes in inventories of finished goods, work in progress, trading		0,000	11,707
merchandise, food, beverages and consumables		1,368	4,215
Raw materials and consumables used		(23,610)	(100,178)
Purchase of trading merchandise, food , beverages and consumables		(17,228)	(70,100)
Directors' remuneration		(1,131)	(3,185)
Employee benefits expenses		(13,290)	(54,122)
Depreciation of property, plant and equipment		(4,053)	(15,928)
Finance costs	С	(300)	(1,556)
Amortisation of prepaid lease payments		(47)	(185)
Amortisation of intangible asset		(1,772)	(3,530)
Other operating expenses		(22,265)	(85,062)
Share of profits/(losses) in associates		(191)	(157)
Profit before tax		17,040	66,368
Income tax expense		(5,199)	(16,038)
Profit For The Period		11,841	50,330
Changes in fair value of available-for-sale financial assets		868	(32)
Reclassification adjustments relating to available-for-sale financial			
assets disposed of during the period		-	417
Exchange difference on translating foreign subsidiaries		(199)	1,383
Total Comprehensive Income For The Period		12,510	52,098
Profit For The Period attributable to :			
Owners of the Company		11,947	48,939
Non-controlling interests		(106)	1,391
		11,841	50,330
Total Comprehensive Income For The Period attributable to :			
Owners of the Company		12,616	50,405
Non-controlling interest		(106)	1,693
		12,510	52,098
Earnings per share (EPS) attributable to Owners of the Company (sen	):		
Basic EPS (sen)		2.64	10.79
Diluted EPS (sen)		2.64	10.79

#### Note:

The financial period ended 31 March 2013 made up of 15 months' results from 1 January 2012 to 31 March 2013. As such, no comparative figures are presented for Statements of Comprehensive Income as there are no comparable interim periods (current and year-to-date) of the immediately preceding financial year. Comparative figures for the same financial year ended / ending 31 March will be available for interim financial reports for the financial year ending 31 March 2015.



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# Condensed Consolidated Statement of Comprehensive Income (Unaudited) (continued) For twelve months ended 31 March 2014 Notes to the Statement of Comprehensive Income

	3 months ended	12 months ended
	31/3/2014	31/3/2014
RM'000	(Unaudited)	(Unaudited)
Note A - Investment revenue		
- interest income	391	1,449
- rental income from investment property	19	75
Total investment revenue	410	1,524
Note B - Other gains and (losses)		
- Gain on disposal of property, plant and equipment	(38)	(1)
- Government grants received	6	24
- Changes in fair value of investment properties	523	523
- Gain/(loss) on disposal of available-for-sale investments	-	81
- Reclassification adjustments relating to available-for-sale financial assets disposed of during the period	-	(417)
- Foreign exhange gain/(loss) - realised and unrealised	(173)	430
Total other gains and (losses)	318	640
Note C - Finance costs		
- Interest expense	262	1,399
- Other bank charges	38	157
Total finance costs	300	1,556

(The unaudited Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the Audited Financial Statements for the financial period ended 31 March 2013 and the accompanying notes attached to this interim financial report.)

(Incorporated in Malaysia)

## **Condensed Consolidated Statement of Financial Position (Unaudited) As at 31 March 2014**

	Unaudited As At	Audited As At
	31/03/2014	31/03/2013
RM'000	(12 months)	(15 months)
ASSETS		
Non-current assets		
Property, plant and equipment	105,634	102,397
Prepaid lease payments	13,573	13,757
Investment properties	3,890	2,040
Investment in associates	1,505	1,706
Other investments	1,087	46,628
Goodwill on consolidation	23,712	23,712
Intangible assets	33,398	19,137
Deferred tax assets	963	1,280
Total non-current Assets	183,762	210,657
Current assets		
Inventories	22,466	14,228
Trade and other receivables	45,903	48,783
Amount owing by associates	1,562	1,349
Other investments	66,517	25,694
Current tax assets	4,059	1,106
Fixed deposits, cash and bank balances	99,967	86,227
Total current assets	240,474	177,387
TOTAL ASSETS	424,236	388,044
EQUITY		
Capital and reserves		
Issued capital	453,597	363,000
Reserves	(216,618)	(178,084)
Treasury shares, at cost	(1,486)	-
Retained earnings	93,796	119,934
Equity attributable to owners of the Company	329,289	304,850
Non-controlling interests	5,042	2,192
Net equity	334,331	307,042



(Incorporated in Malaysia)

# Condensed Consolidated Statement of Financial Position (Unaudited) (continued) As at 31 March 2014

	Unaudited As At	Audited As At
	31/03/2014	31/03/2013
RM'000	(12 months)	(15 months)
Non-current liabilities		
Hire-purchase payables	269	837
Borrowings	20,102	25,288
Deferred income	2,008	2,061
Deferred capital grant	-	17
Deferred tax liabilities	5,771	2,069
Total non-current liabilities	28,150	30,272
Current liabilities		
Trade and other payables	49,919	40,045
Amount owing to ultimate holding company	6,072	88
Amount owing to a director of a subsidiary	10	-
Hire-purchase payables	546	648
Borrowings	3,380	7,768
Deferred income	1,332	1,497
Deferred capital grant	17	24
Current tax liabilities	479	660
Total current liabilities	61,755	50,730
TOTAL LIABILITIES	89,905	81,002
TOTAL EQUITY AND LIABILITIES	424,236	388,044
Net assets per share attributable to owners of the		
Company (RM) *	0.73	0.84

<sup>\*</sup>It is arrived at by dividing the Equity attributable to owners of the Company by the number of shares outstanding (after the deduction of the number of treasury shares). As at 31 March 2014, the number of outstanding ordinary shares in issue after the set off of 611,000 treasury shares held by the Company is 452,986,242 ordinary shares of RM1.00 each.

(The unaudited Condensed Consolidated Statement of Financial Position should be read in conjunction with the Audited Financial Statements for the financial period ended 31 March 2013 and the accompanying notes attached to this interim financial report.)



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## Condensed Consolidated Statement of Changes in Equity (Unaudited) For twelve months ended 31 March 2014

			Non-distribut	Distributable Reserve	Attributable to	Non-				
RM'000	Issued Capital	Share Premium	Treasury Shares	Reserve Arising From Restructuring	Investment Revaluation Reserve	Foreign Currency Translation Reserve	Retained Earnings	Owners of the Company	controlling Interests	Net Equity
Balance as at 1 April 2013	363,000	43,554	-	(222,654)	1,029	(13)	119,934	304,850	2,192	307,042
Arising from acquisition of subsidiary	-	-	-	-	-	-	-	-	3,857	3,857
Other comprehensive income for the period	-	-	-	-	385	1,081	ı	1,466	302	1,768
Profit for the period	-	-	-	-	ı	-	48,939	48,939	1,391	50,330
Total comprehensive income for the period	-	-	-	-	385	1,081	48,939	50,405	1,693	52,098
Dividends	-	-	-	-	-	-	(24,480)	(24,480)	(748)	(25,228)
Buy-back of ordinary shares			(1,486)					(1,486)		(1,486)
Bonus issue	90,597	(40,000)					(50,597)	-		-
Disposal	-	-	-	-	1	-	-	-	(1,952)	(1,952)
Balance as at 31 March 2014	453,597	3,554	(1,486)	(222,654)	1,414	1,068	93,796	329,289	5,042	334,331
Balance as at 1 January 2012	330,000	12,311	-	(222,654)	-	7	97,407	217,071	236	217,307
Arising from acquisition of subsidiaries	-	-	-	-	-	-	-	-	1,952	1,952
Other comprehensive income for the period	-	-	-	-	1,029	(20)	-	1,009	-	1,009
Profit for the period	-	-	-	-	=	-	55,527	55,527	60	55,587
Total comprehensive income for the period	-	-	-	-	1,029	(20)	55,527	56,536	60	56,596
Payment of dividends	-		-	-	1	-	(33,000)	(33,000)	(56)	(33,056)
Issue of shares	33,000	31,243	-	-	-	-	1	64,243	=	64,243
Balance as at 31 March 2013 (Audited) (15 months)	363,000	43,554	-	(222,654)	1,029	(13)	119,934	304,850	2,192	307,042

(The unaudited Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the Audited Financial Statements for the financial period ended 31 March 2013 and the accompanying notes attached to this interim financial report.)

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## Condensed Consolidated Statement of Cash Flow (Unaudited) For twelve months ended 31 March 2014

	12 months ended	15 months ended
	31/03/2014	31/03/2013
RM'000	(Unaudited)	(Audited)
CASH FLOWS FROM / (USED IN) OPERATING ACTIVITIES		
Profit for the period	50,330	55,587
Adjustments for :		
Income tax expense recognized in profit or loss	16,038	19,360
Depreciation of property, plant and equipment	15,928	17,584
Amortization of intangible asset	3,530	2,929
Impairment of goodwill	-	1,960
Property, plant and equipment written off	344	1,566
Finance costs	1,556	1,346
Amortization of prepaid lease payments	185	231
Inventories written down in value	-	216
Inventories written off	-	138
Bad debts written off	76	10
Investment revenue recognized in profit and loss	(1,524)	(2,479)
Gain on disposal of property, plant and equipment	1	(924)
Share of (profits)/losses in associates	157	(528)
Changes in fair value of investment properties	(523)	(180)
Unrealised gain on foreign exchange	(233)	(103)
Deferred capital grants	(24)	(30)
Dividend income	-	(15)
Gain/(loss) on disposal of available-for-sale investments	(81)	-
Reclassification adjustments relating to available-for-sale financial assets disposed of during the period	417	-
Operating profit before changes in working capital	86,177	96,668
Movements in working capital		
(Increase)/decrease in inventories	(5,516)	1,836
(Increase)/decrease in receivables	8,869	(4,142)
(Increase)/decrease in amount owing by associates	(159)	21
Increase/(decrease) in payables	(5,794)	1,313
Increase/(decrease) in deferred income	(222)	(520)
Increase/(decrease) in amount owing to ultimate holding company	-	29
Cash Generated From Operations	83,355	95,205
Income tax refunded	628	1,043
Income tax paid	(16,361)	(24,662)
NET CASH FROM OPERATING ACTIVITIES	67,622	71,586

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## Condensed Consolidated Statement of Cash Flow (Unaudited) (continued) For twelve months ended 31 March 2014

	12 months ended	15 months ended
	31/03/2014	31/03/2013
RM'000	(Unaudited)	(Audited)
CASH FLOWS FROM / (USED IN) INVESTING ACTIVITIES		
Interest income received	1,449	2,389
Proceeds from disposal of property, plant and equipment	110	1,915
Rental income received	75	90
Repayment from/(Advances granted to) associates	-	60
Dividend income received	44	45
Purchase of property, plant and equipment	(17,321)	(63,682
Purchase of other investments	(59,774)	(60,000
Investment in unquoted shares	-	(321
Advance payments for acquisition of property, plant and equipment	-	(208
Withdrawal/(Placement) of fixed deposits	1,770	(130
Proceeds from disposal of other investments	64,542	-
Purchase of investment property	(680)	-
Acquisition of subsidiary (net)	(18,288)	-
NET CASH USED IN INVESTING ACTIVITIES	(28,073)	(119,842)
CASH FLOWS FROM / (USED IN) FINANCING ACTIVITIES		
Proceeds from issuance of shares	-	64,350
Proceeds from term loans	311	17,952
Proceeds from trust receipts	-	4,438
Repayment from ultimate holding company	67	8
Dividends paid to owners of the Company	(10,890)	(33,000
Repayment of term loans	(11,263)	(2,367
Finance costs paid	(1,556)	(1,346
Repayment of hire-purchase payables	(670)	(1,205
Payment for share issue expenses	-	(108
Payment for buy-back of shares	(1,486)	-
Dividends paid to non-controlling interests	-	(56
Repayment to a director of a subsidiary	-	(4
NET CASH FROM / (USED IN) FINANCING ACTIVITIES	(25,487)	48,662
NET INCREASE IN CASH AND CASH EQUIVALENTS	14,062	406
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	83,668	83,198
Effect of exchange differences	424	36
Currency translation differences	1,024	28
CASH AND CASH EQUIVALENTS AT END OF PERIOD	99,178	83,668



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## Condensed Consolidated Statement of Cash Flow (Unaudited) (continued) For twelve months ended 31 March 2014

	12 months ended	15 months ended					
	31/03/2014	31/03/2013					
RM'000	•						
Cash and cash equivalents comprise the following :							
Fixed deposits	789	2,559					
Short-term investment fund	69,250	69,294					
Cash and bank balances	29,928	14,374					
	99,967	86,227					
Less : Fixed deposits on lien	(789)	(2,559)					
CASH AND CASH EQUIVALENTS AT END OF PERIOD	99,178	83,668					

(The unaudited Condensed Consolidated Statement of Cash Flow should be read in conjunction with the Audited Financial Statements for the financial period ended 31 March 2013 and the accompanying notes attached to this interim financial report.)



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Quarterly financial report (unaudited)
For twelve months ended 31 March 2014
PART A - Explanatory Notes Pursuant To Malaysian Financial Reporting Standard ("MFRS") 134, Interim Financial Reporting

#### A1. Basis of Preparation

The interim financial report is unaudited and has been prepared in accordance with MFRS 134: Interim Financial Reporting issued by the Malaysian Accounting Standards Board ("MASB") and Paragraph 9.22 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad.

The interim financial report should be read in conjunction with the Audited Financial Statements for the financial period ended 31 March 2013 and the accompanying notes attached to this interim financial report.

#### Change of Financial Year End

The Board of Directors of the Company had on 27 August 2012 approved the change of financial year end of the Company from 31 December to 31 March.

The financial period ended 31 March 2013 made up of 15 months' results from 1 January 2012 to 31 March 2013. As such, no comparative figures are presented for Statements of Comprehensive Income as there are no comparable interim periods (current and year-to-date) of the immediately preceding financial year. Comparative figures for the same financial year ended / ending 31 March will be available for interim financial reports for the financial year ending 31 March 2015.

#### A2. Significant Accounting Policies

The accounting policies and methods of computation adopted for the interim financial report are consistent with those adopted for the annual audited financial statements for the financial period ended 31 March 2013.

The Group has adopted all the new and revised Malaysian Financial Reporting Standards ("MFRS") framework issued by MASB and Issues Committee Interpretations ("IC Interpretations") that are relevant and effective for accounting periods beginning on or after 1 January 2013. The adoption of these new and revised MFRSs and IC Interpretations have not resulted in any material impact on the financial statements of the Group.

#### A3. Comments about Seasonal or Cyclical Factors

Generally there is no seasonality for our chain of café outlets as well as our instant coffee mix and tea manufacturing operations. The Group's business operations and performance are not subject to seasonal or cyclical factors for the current quarter under review.

#### A4. Unusual Items Affecting Assets, Liabilities, Equity, Net Income or Cash Flows

There were no items affecting assets, liabilities, equities, net income or cash flows that are unusual because of their nature, size or incidence during the quarter under review.



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#### A5. Material Changes in Estimates

There were no changes in estimates of amounts reported in prior financial years that have had a material effect in the current quarter.

#### A6. Debt and Equity Securities

During the financial year-to-date, the Company repurchased a total of 611,000 ordinary shares of its issued ordinary shares from the open market at an average price of RM2.43 per share. The total consideration paid for the repurchase including transaction costs amounting to RM1.49 million was financed by internally generated funds. The shares repurchased are being held as treasury shares in accordance with Section 67A of the Companies Act, 1965. As at 31 March 2014, the number of treasury shares held were 611,000 shares.

Other than the above, there were no issuances, cancellations, repurchases and repayments of debt and equity securities for the current year-to-date.

#### A7. Dividend Paid

No dividend was paid during the quarter ended 31 March 2014.

#### A8. Segment Information

The Group's operations can be segmented by business activities namely:

- (a) Operation of a chain of cafes;
- (b) Manufacturing of coffee and other beverages and
- (c) Others (investment holding and provision of management services)

The segment information by business activities is as follows:

	3 month	s ended	12 month	ns ended
	31/03/2014	31/03/2013	31/03/2014	31/03/2013
RM'000	Unaudited	Unaudited	Unaudited	Unaudited
Revenue				
Operation of Café Chain	52,645	52,703	207,059	204,625
Manufacturing of Beverages	42,323	35,707	175,136	140,002
Others	-	(30)	-	-
	94,968	88,380	382,195	344,627
Profit Before Tax				
Operation of Café Chain	10,001	8,776	31,342	33,779
Manufacturing of Beverages	7,293	7,337	35,928	26,688
Others	(254)	(308)	(902)	(286)
	17,040	15,805	66,368	60,181



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PART A - Explanatory Notes Pursuant To Malaysian Financial Reporting Standard ("MFRS") 134, Interim Financial Reporting

#### A8. Segment Information (continued)

#### **Geographical Segment**

The Group operates in four principal geographical areas - Malaysia (country of domicile), South East Asia, other Asian countries and others.

The Group's revenue from continuing operations from external customers by geographical area are detailed below:

	3 month	s ended	12 months ended			
	31/03/2014	31/03/2013	31/03/2014	31/03/2013		
RM'000	Unaudited	Unaudited	Unaudited	Unaudited		
Revenue						
Malaysia	64,169	67,200	263,451	257,765		
South East Asia	9,110	8,582	36,743	35,099		
Other Asian countries	19,394	10,967	72,653	44,254		
Others	2,295	1,631	9,348	7,509		
	94,968	88,380	382,195	344,627		

Revenue of approximately RM39,720,000 which contributed more than 10% of the total revenue of the Group is derived from one (1) external customer under manufacturing of beverages of Malaysia segment during the financial year-to-date.

Segment assets, segment liabilities and capital additions were not disclosed as they were not regularly provided to the chief operating decision maker for their day-to-day operation decision making.

#### A9. Material Events Subsequent to the End of the Interim Period

Save as disclosed in Section B6 (A) on the Status of Corporate Proposals, there were no material events subsequent to the end of the current quarter.

#### A10. Changes in the Composition of the Group

There were no changes in the composition of the Group during the current quarter.

#### A11. Changes in Contingent Liabilities or Contingent Assets

There were no changes in contingent liabilities and contingent assets since the end of the last annual reporting period.



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#### **A12.** Related Party Transactions

The related party transactions entered into by the Group are recurrent transactions of revenue or trading in nature ("RRPTs"). The Group's related party transactions for 12 months ended 31 March 2014 are as follows:

(in RM'000)	Trade sales	Royalty	A&P	Trade Purchases	Rental	Franchise fees	Others	Total	Trade sales	Royalty	A&P	Trade Purchases	Rental	Franchise fees	Others	Total
		12 months ended 31/03/2014									12	months end	ed 31/03/	2013		
Transactions with Holding Company																
Old Town International Sdn Bhd	-	-	-	-	1,140	-	-	1,140	-	-	-	-	1,120		-	1,120
Transactions with Associates																
OTK Eatery Sdn. Bhd.	5	395	237	-	-	-	222	859	24	405	243	-	-		205	877
OTK Singapore Pte. Ltd.	4,098	1,062	637	-	-	-	-	5,797	3,836	985	591	-	-		-	5,413
Plus One Solution Sdn. Bhd.	-	-	-	815	-	-	427	1,242	-	-	-	(18)	-		1,299	1,282
substantial financial interest; a company in w shareholder.	vhich a clo	se family	member	of a director	of the Co	mpany is a										
AC Montage Marketing Sdn. Bhd.	-	-	-	-	25	-	-	25	-	-	-	-	53		-	53
AC Montage Marketing Sdn. Bhd.  Transactions with a company in which close substantial financial interest; a company in w	-				pany are			25	-	-	-	-	53		-	53
Transactions with a company in which close	-				pany are			25	-	-	-	-	53 17		-	53
Transactions with a company in which close substantial financial interest; a company in w	hich a clo	se family	member o	of a director	pany are of the Co	mpany is a o	director.		-	-	-	-			-	
Transactions with a company in which close substantial financial interest; a company in w CN Properties Sdn Bhd Transactions with a company in which a dire	hich a clo	se family	member o	of a director	pany are of the Co	mpany is a o	director.		-	-	-	-		_	-	
Transactions with a company in which close substantial financial interest; a company in w CN Properties Sdn Bhd Transactions with a company in which a dire financial interests.	hich a clo	se family i	member of	of a director wife are dire	pany are of the Co	mpany is a o	(5) tantial	19	-	-	-	-		-	-	



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PART A - Explanatory Notes Pursuant To Malaysian Financial Reporting Standard ("MFRS") 134, Interim Financial Reporting

(in RM'000)	Trade sales	Royalty	A&P	Trade Purchases	Rental	Franchise fees	Others	Total	Trade sales	Royalty	A&P	Trade Purchases	Rental	Franchise fees	Others	Total
	12 months ended 31/03/2014										12	months end	ed 31/03/	2013		
Transactions with companies in which a close family member of a director of the Company is a director and has substantial financial interest.																
GC Alamanda Sdn. Bhd.	691	98	59	-	-	-	33	881	644	93	56	-	-		7	800
GC Bangsar Two Sdn. Bhd.	634	104	62	-	-	-	5	805	573	100	60	-	-		3	737
GC Brickfields Sdn. Bhd.	588	75	45	-	-	-	6	715	624	85	51	-	-		4	764
GC Selayang Sdn. Bhd.	544	79	47	-	-	-	35	705	529	79	47	-	-		3	658
GC Shamelin Sdn. Bhd.	467	79	47	-	·	-	3	596	464	76	45	-	1		2	587
Gourmet Chef Sdn. Bhd.	402	58	35	-	1	-	34	529	393	56	34	-	-		3	486
Gourmet Corner KL Sdn. Bhd.	742	111	67	-	251	-	34	1,205	741	111	66	-	251		2	1,171
Gourmet Chef Kinrara Sdn. Bhd.	651	95	57	-	-	-	4	807	172	24	14	-	-		2	213
Natural Marketing Sdn. Bhd.	-	-	-	145	-	-	-	145	-	-	-	183	-		-	183
OTK Kopitiam (KLCC) Sdn Bhd	401	35	23	-	-	-	1	460	-	-	-	-	-	-	-	-
Carefree Avenue Sdn Bhd	700	95	57	-	ı	-	71	923	-	-	-	-	1	-	-	-
Conneczone Puchong Sdn Bhd	307	46	27	-	ı	-	32	412	-	-	-	-	-	-	-	-
OTK (MBH) Sdn Bhd	488	37	22	-	ī	80	54	680	-	-	-	-	-	-	-	-
A company in which a close family of a Director shareholder of the company wef March 2014	or of the (	Company o	eased to	be a direct	or and su	bstantial										
OTK (Genting) Sdn. Bhd.	9,184	1,491	894	-	-	240	316	12,126	7,036	1,279	767	-	-		18	9,100
Transactions with companies in which a direct substantial financial interest.	ctor of the	e Compan	y and his	close family	member	are deeme	d to have									
Acadian Gourmet Sdn. Bhd.	282	33	20	-	-	-	2	337	377	44	26	-	-		4	451
Acadian Gourmet KK Sdn. Bhd.	533	60	36	-	-	-	36	666	513	65	39	-	-		7	623
Acadian Gourmet PB Sdn. Bhd.	673	77	46	-	-	-	5	801	700	82	49	-	-		4	836



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(in RM'000)	Trade sales	Royalty	A&P	Trade Purchases	Rental	Franchise fees	Others	Total	Trade sales	Royalty	A&P	Trade Purchases	Rental	Franchise fees	Others	Total
			12	months end	led 31/03	/2014			12 months ended 31/03/2013							
Transactions with a company in which a clos	e family n	nember of	a directo	r of the Com	pany is a	director an	d has									
substantial financial interest; a company in w	hich certa	ain direct	ors of the	Company a	re deeme	d to have su	ıbstantial									
financial interest.																
Gourmet Corner Ipoh Sdn. Bhd.	1,365	122	73	-	-	10	81	1,651	903	129	78	-	-		8	1,118
Transactions with companies in which a clos	e family n	nember o	f a directo	r of the Con	npany is a	director an	d									
deemed to have substantial financial interest.	i															
GC Bangsar Sdn. Bhd.	677	105	63	-	-	-	37	882	672	102	61	-	-		3	838
GC Kapar Sdn. Bhd.	490	67	40	-	-	-	4	601	688	69	42	-	-		4	803
GC South City Sdn. Bhd.	449	65	39	-	-	-	33	585	404	58	35	-	-		2	499
OTK Sarawak Sdn. Bhd.	5	68	41	-	-	-	49	163	-	114	69	-	-		70	253
Transactions with companies in which a clos	e family n	nember o	f a directo	r of the Con	npany is a	director an	d									
ceased to be a a deemed substantial shareho	lder of the	e compan	ies wef 2°	1/03/2014.												
OTK (Alam Damai) Sdn. Bhd.	319	40	24	-	-	-	4	387	276	40	24	-	-		4	343
OTK (Intan) Sdn. Bhd.	607	92	55	-	-	-	34	788	594	94	57	-	-		5	750
OTK (Kuala Selangor) Sdn. Bhd.	401	60	36	-	-	-	3	499	349	56	34	-	-		3	442
OTK (Rawang) Sdn. Bhd.	1,371	101	60	-	-	-	25	1,557	979	87	52	-	-		7	1,125
OTK (Shah Alam) Sdn. Bhd.	846	121	72	-		-	(4)	1,035	1,059	84	51	-	-		7	1,200
OTK Manjung Sdn. Bhd.	458	64	38	-	-	-	34	594	545	80	48	-	-		4	677
OTK (Senai) Sdn. Bhd.	627	17	11	-	ı	80	40	776	-	-	-	-	-	-	-	-
OTK (KB) Sdn Bhd ( formerly known as OTK																
(Batang Kali) Sdn Bhd	46							46								
OTK (Teluk Cempedak) Sdn. Bhd. (formerly											•					•
known as OTK (Skyway) Sdn Bhd)	785	31	18	-	-	80	22	935	-	-	-	-	-	-	-	-



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#### PART A - Explanatory Notes Pursuant To Malaysian Financial Reporting Standard ("MFRS") 134, Interim Financial Reporting

(in RM'000)	Trade sales	Royalty	A&P	Trade Purchases	Rental	Franchise fees	Others	Total	Trade sales	Royalty	A&P	Trade Purchases	Rental	Franchise fees	Others	Total
			12	months end	ded 31/03	/2014					12	months end	led 31/03/	2013		
Transactions with a company in which a close family member of a director of the Company has substantial financial interest.																
OTK Logistics Sdn. Bhd	3,032	-	-	3,417	-	-	4	6,453	2,937	-	-	3,071	-		-	6,008
Transactions with a company in which a clos financial interest.	se family r	nember o	fa direct	or of the Co	mpany ha	s substanti	al									
Mayson Trade (M) Sdn. Bhd.	-	-	-	112	=	=	-	112	-	-	=	-	-		102	102
Transactions with companies in which a dire interest.	ector of the	e Compan	ıy is a dire	ector and ha	s substa	ntial financia	al									
Oldtown Asia Pacific Limited	-	86	-	-	-	-	-	86	-	86	-	-	-		-	86
OTK Northern Sdn. Bhd.	1,166	129	78	-	-	-	11	1,384	1,371	138	83	-	-		8	1,599
Transactions with a company in which a clos direct and indirect substantial financial interest to have substantial financial interest; a compa substantial financial interest	st; a com	oany in wh	ich certa	in directors	of the Co	mpany are	deemed									
Gourmet Corner Sdn. Bhd.	643	90	54	-	-	=	37	823	862	123	74	-	-		8	1,066
Transactions with a company in which close substantial financial interests.	family me	embers of	a directo	r of the Com	npany are	directors a	nd have									
Myth Empire Sdn Bhd (formerly known as Soonsen Enterprise Sdn Bhd)	5	-	-	-	172	-	-	177	-	-	-	-	159		-	159



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PART A - Explanatory Notes Pursuant To Malaysian Financial Reporting Standard ("MFRS") 134, Interim Financial Reporting

(in RM'000)	Trade sales	Royalty	A&P	Trade Purchases	Rental	Franchise fees	Others	Total	Trade sales	Royalty	A&P	Trade Purchases	Rental	Franchise fees	Others	Total
			12	months end	led 31/03	2014					12	months end	ed 31/03/	2013		
Transactions with a company in which close substantial shareholders.	family me	mbers of	a directo	r of the Com	pany are	directors ar	nd									
GC Bangi Sdn. Bhd.	688	86	52	-	1	-	36	863	660	84	51	-	-		4	799
Transactions with companies in which close substantial financial interests.	family me	mbers of	a directo	r of the Com	pany are	directors ar	nd have									
OTK Ipoh Road Sdn. Bhd.	386	52	31	-		-	16	485	360	48	29	-	-		21	458
OTK Megah Sdn. Bhd.	235	31	19	-	-	-	3	288	237	34	20	-	-		3	294
OTK USJ Sdn. Bhd.	476	67	40	-	ı	-	33	616	535	84	50	-	-		2	671
OTK Sunway Sdn. Bhd.	550	75	45	-	-	-	35	704	510	71	43	-	-		3	627
OTK (Petaling Jaya) Sdn. Bhd.	937	122	73	-	-	-	61	1,193	904	129	77	-	-		7	1,118
Transactions with a director and/or substant	ial sharel	older of t	he Compa	ny; a close	family me	mber of a d	irector of									
the Company																
Lee Siew Heng	-	-	-	-	20	-	-	20	-		-	-	5		-	5
Lee Siew Meng	-	-		-	19	-	-	19	-	-	-	-	5		-	5
Lim Khim Lan	-	-	-	-	60	-	-	60	-	-	-	-	60		-	60

Note :		
Trade sales	Sale of food and beverages products & Sale of furniture and utensils	
Royalty	Royalty fees charged	
A&P	Advertising and promotion fees charged	
Trade purchases	Purchase of food and beverages products	
Rental	Rental of hostel, office, warehouse, outlet	
Franchise fees	Franchise fees received	
Others	Training fees, incentives, logistic and handling fees etc.	



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#### **A13.** Capital Commitments

The capital commitments for property, plant and equipment not provided for as at 31 March 2014 were as follows:

	As at 31 March 2014
	RM'000
Approved and contracted for	369
Approved but not contracted for	-
Total capital commitments	369



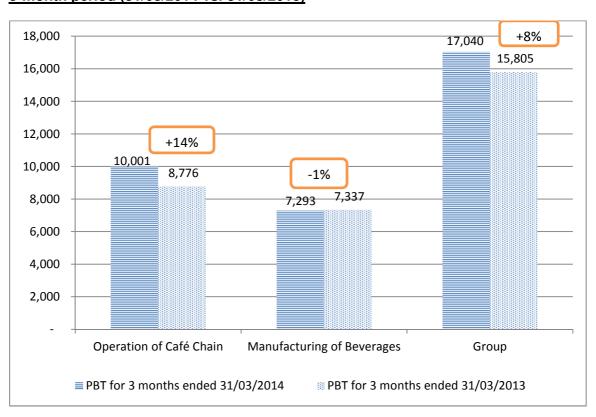
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PART B - Explanatory Notes Pursuant To The Listing Requirements of Bursa Malaysia Securities Berhad

#### **B1.** Review of Performance

	3 month	s ended	12 months ended		
	31/03/2014	31/03/2013	31/03/2014	31/03/2013	
RM'000	Unaudited	Unaudited	Unaudited	Unaudited	
Revenue					
Operation of Café Chain	52,645	52,703	207,059	204,625	
Manufacturing of Beverages	42,323	35,707	175,136	140,002	
Others	-	(30)	-	-	
	94,968	88,380	382,195	344,627	
Profit Before Tax					
Operation of Café Chain	10,001	8,776	31,342	33,779	
Manufacturing of Beverages	7,293	7,337	35,928	26,688	
Others	(254)	(308)	(902)	(286)	
	17,040	15,805	66,368	60,181	

#### 3-month period (31/03/2014 vs. 31/03/2013)





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#### **B1.** Review of Performance (continued)

#### 3-month period (31/03/2014 vs. 31/03/2013) (continued)

The Group recorded revenue of RM94.97 million for the quarter ended 31 March 2014, increased by 7% compared to RM88.38 million in the quarter ended 31 March 2013. The manufacturing of beverages segments contributed to the increase of revenue.

The profit before tax (PBT) for the quarter ended 31 March 2014 was RM17.04 million, an increase of 8% from RM15.81 million in the guarter ended 31 March 2013.

#### Operation of café chain

The Group's café chain operation recorded PBT of RM10.00 million for the quarter ended 31 March 2014 at the back of the segment's revenue of RM52.65 million. This represented 14% increase in PBT as compared to RM8.78 million achieved in the quarter ended 31 March 2013.

Higher PBT was mainly due to lower advertising and promotion fees charged out during the quarter as compared to the quarter ended 31 March 2013.

#### Manufacturing of beverages

Manufacturing of beverages segment recorded revenue of RM42.32 million and PBT of RM7.29 million for the quarter ended 31 March 2014. The revenue and PBT were RM35.71 million and RM7.34 million respectively for the quarter ended 31 March 2013.

The drop in PBT despite the increase of segment revenue was attributable to the following reasons:

- (i) Higher selling and distribution expenses incurred during the quarter and
- (ii) During the quarter ended 31 March 2014, the Group has completed the purchase price allocation analysis on the foreign subsidiary which was acquired during the financial year. The distribution network acquired has been separately recognized as intangible asset and is amortized on a straight line basis over its expected useful life of 15 years. The full year amortization of RM1.19 million was reflected in the quarter ended 31 March 2014.

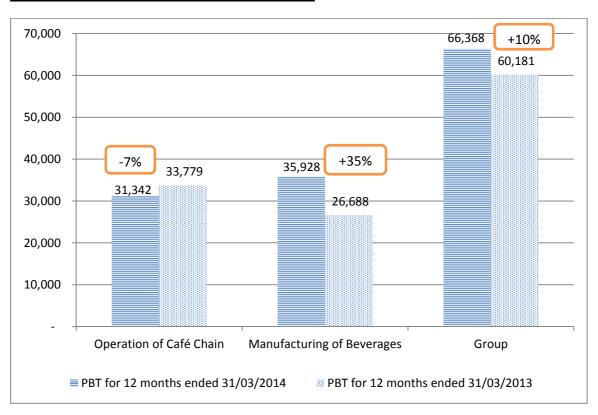


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PART B - Explanatory Notes Pursuant To The Listing Requirements of Bursa Malaysia Securities Berhad

#### **B1.** Review of Performance (continued)

#### 12-month period (31/03/2014 vs. 31/03/2013)



The Group recorded revenue of RM382.20 million for the 12-month period ended 31 March 2014, increased by 11% compared to RM344.63 million in the 12-month period ended 31 March 2013. Both café chain operation and manufacturing of beverages segments contributed to the increase of revenue.

The profit before tax (PBT) for the 12-month period ended 31 March 2014 of RM66.37 million was higher than the PBT of RM60.18 million in the 12-month period ended 31 March 2013 due to the improved PBT from the manufacturing of beverages segment.

#### Operation of café chain

The Group's café chain operation recorded PBT of RM31.34 million for the 12-month period ended 31 March 2014 at the back of the segment's revenue of RM207.06 million. This represented 7% drop in PBT as compared to RM33.78 million achieved in the 12-month period ended 31 March 2013 which was due to the higher operating costs mainly attributable to minimum wage ruling for foreign workers.



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#### **B1.** Review of Performance (continued)

12-month period (31/03/2014 vs. 31/03/2013) (continued)

#### Manufacturing of beverages

Manufacturing of beverages segment recorded revenue of RM175.14 million and PBT of RM35.93 million for the 12-month period ended 31 March 2014. The revenue and PBT were RM140.00 million and RM26.69 million respectively for the 12-month period ended 31 March 2013.

The increase in PBT of 35% was attributable to the following reasons:

- (i) Increase in revenue of 25% and
- (ii) Eleven (11) months' profits contribution from the Hong Kong subsidiary acquired during the financial year, of which the results are consolidated from 1<sup>st</sup> May 2013.

#### **B2.** Variation of Results against Preceding Quarter

	Current Quarter	Preceding Quarter
RM'000	31/03/2014	31/12/2013
Revenue		
Operation of Café Chain	52,645	52,591
Manufacturing of Beverages	42,323	48,098
Others	-	-
	94,968	100,689
Profit Before Tax		
Operation of Café Chain	10,001	8,093
Manufacturing of Beverages	7,293	10,490
Others	(254)	(342)
	17,040	18,241

#### Operation of café chain

The café chain operation recorded revenue of RM52.64 million in the current quarter, similar to the preceding quarter's revenue of RM52.59 million.

The PBT of RM10.00 million was 24% higher than the PBT of RM8.09 million in the preceding quarter mainly due to the increase in the other operating income.



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#### **B2.** Variation of Results against Preceding Quarter (continued)

#### Manufacturing of beverages

The revenue of RM42.32 million for the current quarter ended 31 March 2014 for the manufacturing of beverages division was 12% lower than RM48.10 million in the preceding quarter attributable to the decrease in both local and export sales.

The PBT of RM7.29 million for the current quarter was 30% lower than the RM10.49 million in the preceding quarter primarily attributable to the following reasons:

- (i) Decrease in revenue of 12%;
- (ii) Higher selling and distribution expenses incurred during the quarter and
- (iii) During the quarter ended 31 March 2014, the Group has completed the purchase price allocation analysis on the foreign subsidiary which was acquired during the financial year. The distribution network acquired has been separately recognized as intangible asset and is amortized on a straight line basis over its expected useful life of 15 years. The full year amortization of RM1.19 million was reflected in the quarter ended 31 March 2014.

#### **B3.** Commentary on Prospects

#### (i) Café Chain Operation Development Plans

As at 31 March 2014, the Group has a total of 238 café outlets, of which 208 are located in Malaysia, 10 in Singapore, 17 in Indonesia and 3 in China.

The Group plans to open more outlets in the domestic front. Realizing most of the second and third tier cities and townships present vast opportunity for the Group to reach a wider range of customers; we are progressively penetrating into the suburban and rural markets over the next few years.

For the international market, the Group is well-positioned to open more outlets in Singapore, Indonesia and China. The Group is actively exploring penetration opportunities to accelerate its regional outlets expansion.

In Singapore, we have and are still in the process of revamping its stores with a more innovative design concept. In Indonesia, the Group has gradually changed the Indonesian market business model from company operated outlet to the sublicensing model and plans to open more licensed outlets in Indonesia this year.

For the China market, there is a huge growth potential for Oldtown's café chain business in view of its large population base and growing spending power, therefore, the Group has an ambitious vision of opening more licensed outlets in strategic locations in China. As part of the Group's long term business plan, the Group will start to manufacture products for the café chain in China to support the future expansion of new café outlets.



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#### **B3.** Commentary on Prospects (continued)

#### (i) Café Chain Operation Development Plans (continued)

Besides Singapore, Indonesia and China, the Group wishes to expand into the Australia market as part of its plan to venture into other territories. The Group's wholly owned subsidiary, Kopitiam Asia Pacific Sdn Bhd has executed a Master License Agreement with the Master Licensee on 19 May 2014, granting an exclusive right to the Master Licensee to set up a network of outlets in Australia. The Master Licensee plans to open the pilot outlet by end March 2015.

#### (ii) Manufacturing of Beverages Development Plans

The new beverage manufacturing facility is expected to provide an additional production capacity of approximately 300% compared to the output capacity in year 2012. With this increased production capacity, the Group is able to cope with the rising demand over the next 5 years.

The Group aims to increase its market share in the existing export markets where the Group already has market presence such as Hong Kong, Taiwan, China and Singapore. The Group is seeking for more potential new distributors and retailers in different countries to improve its regional market shares and export sales.

The Group foresees that there is much more room to grow for its beverages products in China in view of the country's enormous market and rising affluent amongst the urban population. Besides the coastal cities of China, the Group plans to expand further to the second tier cities of the central region of China.

The other overseas markets with huge market potentials are Taiwan and Thailand. The Group has appointed a new well-established distributor in Taiwan and successfully penetrated into Thailand retail market via the appointment of a well-known international distributor.

The Group is adopting various flexible and adaptive strategies by customising its marketing campaign and product mix when venturing into the international markets, as each consumer market possesses unique characteristics and preferences.

In the domestic market, the Group will continue to maintain its dominant presence by actively participating in various joint marketing programs organized by the local key retailers and engaging consumers through various promotional activities.

Both café chain operation and manufacturing of beverages operation operate under an integrated business model, of which both operations complement each other in terms of raw materials procurement, support services, marketing campaign, promotion, business strategies and advertisement. Its integrated business model enables the Group to mitigate price fluctuations in raw materials while preserving margins. It also allows for further market share growth without much investment in sales, marketing and logistics.



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#### **B3.** Commentary on Prospects (continued)

The Group shall continue to invest in advertising, promotional and marketing activities to promote and strengthen the "OLDTOWN" brand name to further enhance its brand equity and customer loyalty in the marketplace. Riding on its strong and influential brand equity and the unique integrated business strategies, the outlook for both the café chain operation and manufacturing of beverages segments are expected to progress optimistically.

#### **B4.** Profit Forecast and Profit Guarantee

The Group has not provided any profit forecast or profit guarantee in any public document.

#### **B5.** Taxation

	3 month	s ended	12 months ended			
	31/03/2014	1/03/2014 31/03/2013 31/03/2014 31/0		31/03/2013		
RM'000	Unaudited	Unaudited	Unaudited	Unaudited		
Income tax	2,435	4,188	12,025	15,198		
Deferred tax	2,764	(81)	4,013	37		
Total tax expense	5,199	4,107	16,038	15,235		

The Group's effective tax was 24% for twelve months ended 31 March 2014. It was lower than the statutory tax rate of 25% mainly due to certain capital expenditure which were qualified to claim Reinvestment Allowance.

#### **B6.** (A) Status of Corporate Proposals

There were no other corporate proposals except for the following:

On 27 November 2013, on behalf of the Board of Directors, AmInvestment Bank Berhad had announced a proposal to undertake a bonus issue of up to 90,750,000 new ordinary shares of RM1.00 each on the basis of 1 bonus share for every 4 existing shares held.

Bursa Securities had, vide its letter dated 9 December 2013, approved the listing of and quotation for up to 90,750,000 bonus shares subject to the fulfillment of conditions as stipulated in the letter.

The resolution in relation to the bonus issue was duly passed by the shareholders at the Extraordinary General Meeting which was held on 6 January 2014.

On 28 January 2014, the bonus issue has been completed following the listing of and quotation for 90,597,242 bonus shares on the Main Market of Bursa Securities.



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#### **B6.** (B) Status of Utilization of Proceeds

On 21 December 2012, on behalf of the Board of Directors, AmInvestment Bank Berhad had announced the completion of the Private Placement following the listing of and quotation for 33,000,000 Placement Shares on the Main Market of Bursa Malaysia Securities Berhad.

The utilization of the gross proceeds of RM64,350,000 raised from the Private Placement as at the date of this quarterly announcement is as follows:

	Proposed	Actual	Intended	Balance /	
	Utilization	Utilization	Timeframe for	Deviation	Note
Purpose	(RM'000)	(RM'000)	Utilization	(RM'000)	
Capital expenditure for business expansion	44,695	39,090	within 24 months	5,605	Α
Working capital	19,155	19,155	within 12 months	-	
Estimated expenses	500	504	within 1 month	(4)	В
	64,350	58,749			

#### Note:

- (A) The amount of RM39.09 million was utilized to acquire 70% equity interest in Advance City Limited, Hong Kong, acquisition of new plant and machinery and acquisition of equipment for the new outlet. The remaining proceeds are intended to be utilized for business expansion purposes in the domestic and international markets, which comprise, but not limited to, opening of new outlets in the domestic and international markets, acquisition of equipment for the new and existing outlets, acquisition of plant and machinery for the new and existing factories, and also investments into a "Central Kitchen Business" to support the development of the licensed shops in China.
- (B) The estimated expenses made up of professional fees, fees paid to authorities and other miscellaneous expenses. The total private placement expenses were RM0.504 million, approximately RM0.108 million and RM0.396 million was written off against share premium account and expensed off respectively in the current period. The shortfall of approximately RM4,000 was funded by the Group's internally generated funds.



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#### **B7.** Borrowings and Debt Securities

Details of the Group's borrowings as at 31 March 2014 are as follows:

Secured Borrowings	RM'000
Current	
- Term Loan	3,380
- Hire-purchase payables	546
	3,926
Non-current	
- Term Loan	20,102
- Hire-purchase payables	269
	20,371
Total	24,297

The total borrowings denominated in foreign and local currency as at 31 March 2014 as presented below:-

	RM'000
Foreign currency - USD 1,520,000 @ RM3.266/USD1	4,965
Local currency	19,332
Total	24,297

#### **B8.** Changes in Material Litigation

There were no material litigations as at the date of this report.

#### **B9.** Proposed Dividend

At the forthcoming Annual General Meeting, a final dividend under the single-tier system in respect of the financial year ended 31 March 2014 of 3.0 sen per share on 452,986,242 ordinary shares, amounting to a dividend payable of approximately RM13,589,588 will be proposed for shareholders' approval.



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#### **B10.** Earnings per Share

The basic and diluted EPS are calculated by dividing the profit for the period attributable to owners of the Company by the weighted average number of ordinary shares in issue during the period.

3 month	s ended	12 month	ns ended
31/03/2014	31/03/2013	31/03/2014	31/03/2013
Unaudited	Unaudited	Unaudited	Unaudited
11,947	11,687	48,939	44,911
453,387	421,838	453,387	421,838
2.64	2.77	10.79	10.65
2.64	2.77	10.79	10.65
omputed as foll	ows:-		
('000)	('000')	('000')	('000)
#	#	#	#
266,606	266,606	266,606	266,606
63,394	63,394	63,394	63,394
33,000	7,470	33,000	7,470
(210)	-	(210)	-
90,597	84,368	90,597	84,368
453,387	421,838	453,387	421,838
e individual qu	arter and cumu	lative quarters	of the
occurred on 1 A	oril 2012.		
	31/03/2014 Unaudited 11,947 453,387 2.64 2.64  computed as foll ('000) # 266,606 63,394 33,000 (210) 90,597 453,387	Unaudited Unaudited  11,947 11,687  453,387 421,838  2.64 2.77  2.64 2.77  2.64 2.77  computed as follows:- ('000) ('000)  # #  266,606 266,606  63,394 63,394  33,000 7,470 (210) - 90,597 84,368  453,387 421,838	31/03/2014 31/03/2013 31/03/2014 Unaudited Unaudited Unaudited  11,947 11,687 48,939 453,387 421,838 453,387 2.64 2.77 10.79 2.64 2.77 10.79  mputed as follows:- ('000) ('000) ('000)  # # # 266,606 266,606 266,606 63,394 63,394 33,000 7,470 33,000 (210) - (210) 90,597 84,368 90,597 453,387 421,838 453,387  re individual quarter and cumulative quarters

#### **B11.** Realized and Unrealized Profits/Losses Disclosure

The breakdown of the retained profits of the Group into realized and unrealized profits is as follows:

	As At 31 March 2014	As At 31 March 2013
RM'000	(Unaudited)	(Audited)
Total retained earnings of the Company and its subsidiary companies		
- Realized	134,535	140,262
- Unrealized	(2,269)	852
Total share of retained earnings from associated companies		
- Realized	(27)	191
- Unrealized	71	54
	132,310	141,359
Less : consolidation adjustments	(38,514)	(21,425)
Group's retained profits as per consolidated financial statements	93,796	119,934



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#### **B12.** Audit Report of Preceding Annual Financial Statements

The preceding year's annual audited financial statements of the Group were not subject to any qualification.

#### **B13.** Authorization for Issue

The interim financial report was duly reviewed by Audit Committee and approved by the Board of Directors on 28 May 2014.

By Order of the Board

Wong Wai Foong Company Secretary

28 May 2014